

Money Matters

Spring 2003

A Quarterly Publication of ALO Employees Federal Credit Union

Visit Us on the Web at www.aloefcu.org/

Mortgages: Finding the Right Fit

Before locking yourself into the wrong mortgage, don't forget to consider your personal spending habits. Talk to your credit union about what type of mortgage is best for you and your family.



There are thousands of places for you to obtain a mortgage these days: online, at commercial banks, mortgage bankers and more. Your credit union won't just process the paperwork and push you through the "mortgage pipeline". We can help you decide whether their deal is better for you than ours. No kidding! We can now help with first mortgage financing up to 30 years

as well as home equity loans with repayment terms of 5-15 years.

Being a homeowner can bring pride of ownership but it can also spell financial disaster if you aren't prepared financially. Talk to your professional at ALOEFCU before you make the big jump on a new home or just refinancing that well lived in and comfortable house filled with years of memories.

Shared Branching Gets Closer

We know the hassle of crossing town to cash a check. Traffic in Albuquerque can be a pain to deal with and getting to our office has become more difficult and sometimes impossible. We appreciate your loyalty in bearing with us through these difficult times. We haven't been sitting still waiting for things to get better. A group of co-

operating credit unions have joined forces to make access for our members easier and more convenient.

We have joined the nationwide Credit Union Service Network, which is your passport to convenient locations in Albuquerque, New Mexico and the entire United States. We will have offices around the city and on the

west side that you can visit. Members of the participating credit unions can conduct basic transactions, just like visiting their own credit union in these "CU Service Centers." You can check out current locations online at www.cuservicecenters.com.

Home Services with ALO

ALO Employees FCU is bringing internet banking online in May, 2003. Your credit union's home banking service comes with all the basic account access capabilities plus more. You can download history to a money

management software, transfer funds between accounts, make loan payments, view dividends earned, order checks and even make transfers to another ALO Account. It's that easy!

Stay tuned for more details!

INSIDE THIS ISSUE

- 2 New Dividend, Loan, and Fee Schedules
- 3 IRAs: Find Your Retirement Target
- 3 National Credit Union Youth Week
- 4 Free Checking from ALO
- 4 Credit Union Information

Dividend & Loan Rates

Rates and APYs are as of the last dividend declaration date. All rates are subject to change at the discretion of the Board of Directors. Please see our "Account Information" brochure for other details.

Dividend Rates

Type	03/01/2003 Minimum Balance To Earn	Rate	Annual Percentage Yield
Share Draft	\$ 500.00	.50%	.50%
Share Account	\$ 100.00	1.44%	1.45%
	\$ 5,000.00	1.59%	1.60%
	\$ 10,000.00	1.69%	1.70%
Holiday Club	\$ 100.00	1.69%	1.70%
Maximum monthly deposit of \$500.00 Withdrawal may close the account.			
Vacation Club	\$ 100.00	1.44%	1.45%
Three withdrawals per year allowed.			
IRA Savings Certificates:	\$ 250.00	1.91%	1.93%
3 Month	\$ 1,000.00	1.50%	1.50%
6 Month	\$ 2,500.00	1.70%	1.70%
12 Month	\$ 2,500.00	1.85%	1.85%
BUMP RATE CERTIFICATES			
18 Month	\$ 2,500.00	2.05%	2.05%
24 Month	\$ 2,500.00	2.25%	2.25%
18 Month IRA	\$ 1,000.00	2.08%	2.10%
24 Month IRA	\$ 1,000.00	2.28%	2.30%
36 Month IRA	\$ 1,000.00	2.91%	2.95%

Loan Rates

Loan Type	Terms	Annual Percentage Rates as low as
Unsecured	Up to 60 Months	12.50%
Visa/MasterCard	Revolving	12.70%
Visa Platinum	Revolving	9.90%
New Auto *	36 to 72 Month	4.50% -5.15%
Used Auto	36 to 60 Month	5.00% -5.50%
Home Equity		
Line of Credit	Up to 180 Months	4.75%

*For new financing on model years 1998-2003 models. 72 month financing only on 2001-2003 models. 100% auto financing plus tax, title, license and extended warranty depends on approved credit. ALO Employees FCU is an Equal Opportunity Lender. All rates are subject to change without notice.

Fee Schedule

Fees are subject to change at the discretion of the Board of Directors. Please see our "Account Information" brochure for other details.

General Fees

Quarterly Dormant Account Fee	\$ 5.00
Money Orders	\$ 1.00
Travelers Checks	1%
Travelers Checks for two	1%
Gift Checks	\$ 2.50
Official Check Fee	\$ 1.00
One check free per day not to exceed 4 per month.	
Official Check Copy	\$ 3.00
Official Check Stop Payment	\$ 8.00
EFT Stop Payment	\$ 8.00
Domestic Wire Transfer	\$ 10.00
International Wire Transfer	\$ 30.00
Statement Copies	\$ 1.00
Deposited Item Returned Fee	\$ 18.00
Copy of deposited items (OTC) - per check	\$ 2.50
Interim Statement Printout	\$ 1.00
Loan Amortization Printout	\$ 5.00
Research-Audits Hourly	\$ 10.00
Lost Card Replacement	\$ 10.00
Returned Statement Fee Per Month	\$ 1.00

Share Draft Accounts

Stop Payment Fee	\$ 8.00
Overdraft Fee	\$ 18.00
Overdraft Protection Share Transfer Fee	\$ 2.00
Overdraft Protection Line of Credit Transfer Fee	75¢
Share Draft Copy Fee (per check)	\$ 1.00
Phone Research Fee	\$ 5.00

Automated Teller Machines

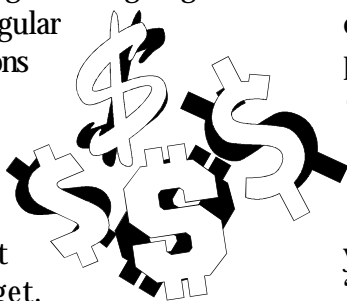
Transaction Fees	\$ 2.00
Unlimited free withdrawals at any CU Anytime machine. You may be charged additional fees by other financial institutions.	

IRAs: Finding your Retirement Target

Obtaining financial security is like chasing a moving target, but making regular contributions

to your Credit Union IRA is a way to hit your target.

Plus, if you meet certain require-



ments, you might be eligible for a federal income tax deduction if you contribute to a traditional IRA. A partial tax-break would make those contributions even more attractive.

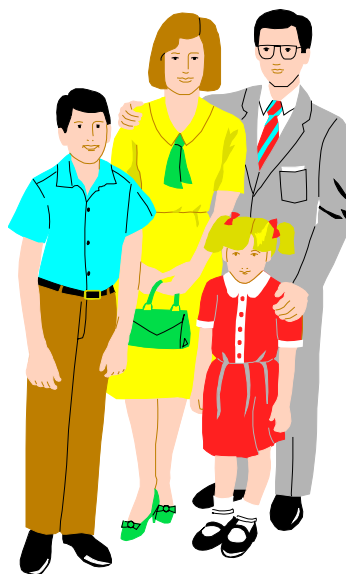
The maximum contribution is generally \$3,000 per person, but if you're 50 or older, you can make an additional "catch-up" contribution of \$500 - a total of \$3,500. Your tax break

is dependent on your modified adjusted gross income and whether you have a retirement savings plan at work. Although you don't get an immediate tax-break on a Roth IRA, your money grows on a tax-free basis. When you withdraw from a Roth IRA, none of it will be taxed as long as you follow the Roth IRA rules. See your tax advisor for details.

Make it a Family Affair

From the results of a limited survey of members, you have told us that we are doing a good job for you and that is important to us. We want to make your credit union even better and you can help. We want to provide the best and most technologically advanced services to you and your family.

In order for us to meet our mission of providing excellent products and service in the ever-changing financial world, we must rely on you our members to spread the word. Did you know your fam-



ily members can join? Your immediate family members including moms and dads, brothers and sisters, grandparents and children can benefit from membership in ALO Employees FCU.

Your membership in your credit union cooperative has made it one of the soundest and best service oriented credit unions around. By encouraging your loved ones to join the credit union, you may be helping them to a more financially sound future and for your credit union too.

National Credit Union Youth Week

Come by the credit union during April 13-19 and bring your kids. There is no better way to start your children's strong financial future than to get them personally involved.

What teens don't know about finances *can* hurt them. Start your child's education with a basic sav-

ings account. Young children catch on quickly to the principle of money as a medium of exchange. When they understand that money can satisfy their wants and needs, they learn quickly that saving is the key. As they grow and their wants become more expensive a good foundation of saving helps them to

reach their goals.

Once the habit of setting aside money regularly is formed, then it's time to graduate to a checking account.

Help your kids learn good financial habits. Come by the credit union and we'll get them started on a road to good financial habits.

New and Improved Free Checking

We've improved our checking product to make access to your money easier and to better serve you. A checking account at your credit union is not just a checking account. It's an access point to other financial services that will revolutionize the way you do banking. Here are just a few highlights:

- Unlimited fee-free withdrawals at CUAnytime ATMs
- Fee-free Visa® CheckCard
- Fee-free unlimited check writing
- No monthly service charges
- No minimum balance required

- 24 Hour Access Audio Response System
- Free box ALO Design checks with new checking account
- Convenient Direct Deposit
- Home Banking with Bill Payer service coming soon
- Nationwide Shared Branching coming this summer

With no monthly service charges, no minimum balance requirements and interest-bearing checking accounts, we put more money in your pocket – so make the change to credit union checking. Checking that can change your life!

ALOEFCU Calendar

Please note that the credit union will be closed on the following days:

- Computer Conversion May 2nd - Close at noon
- Memorial Day Monday, May 26, 2003
- Independence Day Friday, July 4, 2003

Your ALO Employees FCU Staff

Kathy Cranage; *President/CEO*; 845-4475
Diane Carmean, *Vice President, Loan/Collection*; 845-4608
Pat Janney; *Chief Operations Officer*; 845-4476
Pamela Gaddy; *Loan/Collection Assistant*; 845-6733
Phyllis Hendrix; *Operations Assistant*
Annie Adair; *Administrative Assistant/MSR*
Susan White; *Member Service Representative*
Lynne Martin; *Member Service Representative*
Credit Union Phone Number: (505) 845-6939
Credit Union Fax Number: (505) 845-4855
SmartLine: (505) 845-4122 or (800) 837-6065

For Your Information

Mailing Address

P.O. Box 5400
 Albuquerque, NM 87185
 E-Mail: alocu@swcp.com
 Web Site: www.aloefcu.org

Lobby Hours

Monday

8:00 AM to 3:00 PM

Tuesday through Thursday

9:00 AM to 3:00 PM

Friday

9:00 AM to 4:30 PM

Closed on Federal Holidays

Board of Directors

Edwin Maestas

Chairman of the Board

Martha Thibeau

First Vice Chairman

Ray Baca

Second Vice Chairman

Les Gage

Secretary

Dan O. Romero

Treasurer

Alesia Bell

Marketing Officer

Don Jewell

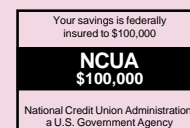
Policy Officer

Supervisory Committee

Leonard Raab Jr., *Chairman*

Jerry Bledsoe

Tim Harmeson



All Individual Retirement Accounts are insured separately to an additional \$100,000.